

MEMBERS MEETING WBC-MARCH 20, 2024

Chuck Sherrill opened the meeting with prayer. First order of business was adoption of minutes and Clerk's report as printed. Motion and second to adopt as printed.

Treasurer's report as of 3/20 shows the church is ahead on the budget with 3 Sundays left to receive offerings for the current year. April 1st begins our new church year and new budget. In the designated summary, \$10,000.00 was incorrectly allocated to the Capital Fund but should have gone to the Budget and that error has been corrected. Motion and second to accept financial reports.

The 2nd payment request for the outside maintenance along with the tuck and point job already under way concerns the wooden windows on the 2nd floor -South side and East side to match the previously installed vinyl windows. This requires a special called business meeting because the price is over the \$10,000.00 non-budgeted spending level . The warranty is 25 years.

Committees are almost filled. The Nominating Committee has done an excellent job. A question was asked about the names as suggested by the congregation as to how many of those actually agreed to serve on the committee they were suggested for? A question was asked about electing a "Chair" for each committee and that is still to be determined.

LeEllen Phillips, Finance Chair, presented the proposed budget. It had already been discussed by the Committee and the Deacons and made available for a two week review period with LeEllen's phone listed for any question of concern. A question was asked about allowing extra time to review and digest the proposals. LeEllen felt she had already provided for extra time. A question asked about a line item missing from the current budget was informed the item had been included with another line item. All discussion will take place now or between now and Palm Sunday. Our by-laws require the budget to be voted on without discussion on Sunday, March 24, 2024. Many thanks to LeEllen and committee.

No new business.

Announcements: Vote on budget on March 24th. Potluck lunch on Sunday. Church will provide the meat and members all the sides. No Wednesday service next week but Thursday instead. Time to select Messengers to the SBC meeting. Those already listed are: Kristi Newton, Jonathan and Beth Howe, & Carlos Rousselin. A motion was made to postpone voting on these until all members desiring to go had been selected. Motion failed after discussion. These 4 persons were approved as messengers to the upcoming SBC meeting with the option for others to be approved.

Meeting was adjourned.

Respectfully submitted:

Bobbie Dunn- Church Clerk

CLERK'S REPORT

March 2024



CLERK'S REPORT:

Removed:

Deceased.....0

Letters Granted.....0

Received:

By Letter.....0

By Baptism.....0

By Statement.....0

By Watchcare.....0

From Non-Participating to Former Members.....0

From Active to Former Members.....0

From Active to Non-Participating.....0

~~~~~

Total Membership as of March 31, 2024

|                    |           |
|--------------------|-----------|
| Active:            | 359       |
| Non-Participating: | <u>98</u> |
|                    | 457       |

Respectfully submitted,  
Bobbie Dunn, Church Clerk

**Woodmont Baptist Church Bank Account Balances**

As of: 3/31/2024

| <b>Account</b>               | <b>Amount</b>       | <b>Rate</b> | <b>Orig. Date</b> | <b>Maturity Date</b> |
|------------------------------|---------------------|-------------|-------------------|----------------------|
| <b>Church Accounts:</b>      |                     |             |                   |                      |
| <b>Cash</b>                  |                     |             |                   |                      |
| Pinnacle Operating Acct      | \$ 31,506           | 0%          | n/a               | n/a                  |
| Pinnacle Money Market        | \$ 354,431          | 3.75%       | n/a               | n/a                  |
| <b>CDs</b>                   |                     |             |                   |                      |
| Pinnacle #1                  | \$ 101,606          | 4.75%       | 11/6/2023         | 5/5/2024             |
| Pinnacle #2                  | \$ 205,913          | 4.60%       | 7/1/2023          | 9/5/2024             |
| Pinnacle #3                  | \$ 205,913          | 4.60%       | 7/1/2023          | 9/5/2024             |
| Pinnacle #4                  | \$ 205,913          | 4.60%       | 7/1/2023          | 9/5/2024             |
| <b>WBWP Accounts:</b>        |                     |             |                   |                      |
| <b>Cash</b>                  |                     |             |                   |                      |
| Pinnacle Checking Acct       | \$ 33,908           | 0%          |                   |                      |
| WBWP Money Market            | \$ 121,260          | 4.50%       |                   |                      |
| <b>CDs</b>                   |                     |             |                   |                      |
| Pinnacle #1                  | \$ 104,479          | 4.70%       | 9/26/2023         | 5/25/2024            |
| Pinnacle #2                  | \$ 210,640          | 4.80%       | 9/26/2023         | 4/25/2024            |
| Total Deposits with Pinnacle | <u>\$ 1,575,569</u> |             |                   |                      |

**Woodmont Baptist Church**  
**Treasurer's Report**  
**For Period Ending March 2024**

| Description                          | Actual for Period | Budget for Period | Actual YTD          | Budget YTD          | Var. Actual to YTD Budget | % of Annual Budget | Prior Year YTD      |
|--------------------------------------|-------------------|-------------------|---------------------|---------------------|---------------------------|--------------------|---------------------|
| <b>Revenues</b>                      |                   |                   |                     |                     |                           |                    |                     |
| Interest Income                      | \$ 875.09         | \$ 1,250.00       | \$ 34,743.30        | \$ 15,000.00        | \$ 19,743.30              | 231.62%            | \$ 4,662.63         |
| Budget Offering                      | 143,727.53        | 88,300.00         | 1,285,247.84        | 1,294,761.00        | (9,513.16)                | 99.27%             | 1,346,877.70        |
| WBC - Local Use Only                 | 3,580.00          | -                 | 32,605.00           | -                   | 32,605.00                 | 0.00%              | 14,388.00           |
| Contributns for Bldg/Parkng Lot Use  | 650.00            | -                 | 3,100.00            | -                   | 3,100.00                  | 0.00%              | 1,350.00            |
| Reimbursement for Literature         | 20.00             | -                 | 20.00               | -                   | 20.00                     | 0.00%              | 491.00              |
| <b>Total Revenues</b>                | <b>148,852.62</b> | <b>89,550.00</b>  | <b>1,355,716.14</b> | <b>1,309,761.00</b> | <b>45,955.14</b>          | <b>103.51%</b>     | <b>1,367,769.33</b> |
| <b>WORSHIP</b>                       |                   |                   |                     |                     |                           |                    |                     |
| Audio/Visual                         | -                 | 84.00             | -                   | 1,000.00            | 1,000.00                  | 0.00%              | -                   |
| Flowers                              | 37.50             | -                 | 1,385.66            | 800.00              | (585.66)                  | 173.21%            | 342.35              |
| Music Ministry                       | 3,336.09          | 800.00            | 17,067.80           | 14,000.00           | (3,067.80)                | 121.91%            | 13,328.64           |
| Relational Ministry                  | 18.99             | 166.00            | 1,377.36            | 2,000.00            | 622.64                    | 68.87%             | 1,526.24            |
| Sound Services                       | 1,500.00          | 1,350.00          | 16,800.00           | 16,200.00           | (600.00)                  | 103.70%            | 18,600.00           |
| Worship Supplies                     | 34.40             | 50.00             | 343.60              | 600.00              | 256.40                    | 57.27%             | 460.57              |
| <b>Total WORSHIP</b>                 | <b>4,926.98</b>   | <b>2,450.00</b>   | <b>36,974.42</b>    | <b>34,600.00</b>    | <b>(2,374.42)</b>         | <b>106.86%</b>     | <b>34,257.80</b>    |
| <b>EVANGELISM</b>                    |                   |                   |                     |                     |                           |                    |                     |
| <b>NASHVILLE</b>                     |                   |                   |                     |                     |                           |                    |                     |
| Assimilation                         | -                 | 209.00            | 450.00              | 2,500.00            | 2,050.00                  | 18.00%             | -                   |
| Associational Missions               | 375.00            | 375.00            | 1,500.00            | 1,500.00            | -                         | 100.00%            | 2,000.00            |
| Begin Anew                           | 500.00            | 500.00            | 2,000.00            | 2,000.00            | -                         | 100.00%            | 2,000.00            |
| Community Events                     | -                 | 900.00            | 1,762.14            | 3,000.00            | 1,237.86                  | 58.74%             | 2,152.83            |
| New City Church                      | -                 | -                 | -                   | -                   | -                         | 0.00%              | 1,000.00            |
| Reach Our Neighbors                  | -                 | 166.00            | 2,588.25            | 2,000.00            | (588.25)                  | 129.41%            | 2,078.35            |
| <b>Total NASHVILLE</b>               | <b>875.00</b>     | <b>2,150.00</b>   | <b>8,300.39</b>     | <b>11,000.00</b>    | <b>2,699.61</b>           | <b>75.46%</b>      | <b>9,231.18</b>     |
| <b>TENNESSEE</b>                     |                   |                   |                     |                     |                           |                    |                     |
| Denominational Giving                | -                 | -                 | 25,000.00           | 25,000.00           | -                         | 100.00%            | 30,000.00           |
| <b>Total TENNESSEE</b>               | <b>-</b>          | <b>-</b>          | <b>25,000.00</b>    | <b>25,000.00</b>    | <b>-</b>                  | <b>100.00%</b>     | <b>30,000.00</b>    |
| <b>GLOBAL</b>                        |                   |                   |                     |                     |                           |                    |                     |
| Baptist Medical Dental Fellowship    | 250.00            | 250.00            | 1,000.00            | 1,000.00            | -                         | 100.00%            | 1,000.00            |
| Belarus Support                      | -                 | -                 | 500.00              | 500.00              | -                         | 100.00%            | -                   |
| Churchwide Missions                  | -                 | -                 | 9,560.00            | 12,000.00           | 2,440.00                  | 79.67%             | 9,219.05            |
| Macedonia Baptist Church - Guatemala | -                 | -                 | 1,000.00            | 1,000.00            | -                         | 100.00%            | 2,500.00            |
| Roca Fiel Baptist Church - Guatemala | -                 | -                 | 1,000.00            | 1,000.00            | -                         | 100.00%            | 2,500.00            |
| <b>Total GLOBAL</b>                  | <b>250.00</b>     | <b>250.00</b>     | <b>13,060.00</b>    | <b>15,500.00</b>    | <b>2,440.00</b>           | <b>84.26%</b>      | <b>15,219.05</b>    |
| <b>Total EVANGELISM</b>              | <b>1,125.00</b>   | <b>2,400.00</b>   | <b>46,360.39</b>    | <b>51,500.00</b>    | <b>5,139.61</b>           | <b>90.02%</b>      | <b>54,450.23</b>    |
| <b>DISCIPLESHIP</b>                  |                   |                   |                     |                     |                           |                    |                     |
| College Ministry                     | -                 | 250.00            | 1,691.45            | 3,000.00            | 1,308.55                  | 56.38%             | 2,205.26            |
| Literature                           | 912.08            | 180.00            | 5,485.38            | 4,500.00            | (985.38)                  | 121.90%            | 4,353.90            |
| Media Center/Library                 | 350.00            | 84.00             | 794.04              | 1,000.00            | 205.96                    | 79.40%             | 520.32              |
| Men's Ministry                       | (62.00)           | 25.00             | (322.00)            | 300.00              | 622.00                    | -107.33%           | (169.00)            |
| Preschool and Children's Ministry    | 1,326.45          | 1,200.00          | 21,956.66           | 19,000.00           | (2,956.66)                | 115.56%            | 18,749.34           |
| Small Group Ministry                 | 213.73            | 166.00            | 2,428.44            | 2,000.00            | (428.44)                  | 121.42%            | 2,855.29            |
| Women's Ministry                     | (30.98)           | 150.00            | 1,523.62            | 1,800.00            | 276.38                    | 84.65%             | 2,237.78            |
| Young Adults Ministry                | 156.95            | 25.00             | 200.92              | 300.00              | 99.08                     | 66.97%             | 585.36              |
| Youth Ministry                       | 3,067.72          | 1,600.00          | 13,621.63           | 15,150.00           | 1,528.37                  | 89.91%             | 13,244.34           |
| <b>Total DISCIPLESHIP</b>            | <b>5,933.95</b>   | <b>3,680.00</b>   | <b>47,380.14</b>    | <b>47,050.00</b>    | <b>(330.14)</b>           | <b>100.70%</b>     | <b>44,582.59</b>    |
| <b>FELLOWSHIP</b>                    |                   |                   |                     |                     |                           |                    |                     |
| Fellowship                           | 251.01            | 250.00            | 842.28              | 3,000.00            | 2,157.72                  | 28.08%             | 2,073.57            |
| Food Costs                           | (21.07)           | 59.00             | 730.69              | 700.00              | (30.69)                   | 104.38%            | 863.20              |
| Midweek / Catering                   | 1,200.00          | 1,680.00          | 16,455.20           | 13,000.00           | (3,455.20)                | 126.58%            | 21,979.84           |
| Wednesday Night Supper Revenue       | (996.00)          | (647.00)          | (6,903.50)          | (5,000.00)          | 1,903.50                  | 138.07%            | (4,650.00)          |
| Frontrunners                         | 12.00             | 146.00            | 1,913.24            | 1,750.00            | (163.24)                  | 109.33%            | 1,756.63            |
| Kitchen Supplies                     | 523.35            | 83.00             | 2,894.75            | 1,000.00            | (1,894.75)                | 289.48%            | 1,899.82            |
| <b>Total FELLOWSHIP</b>              | <b>969.29</b>     | <b>1,571.00</b>   | <b>15,932.66</b>    | <b>14,450.00</b>    | <b>(1,482.66)</b>         | <b>110.26%</b>     | <b>23,923.06</b>    |
| <b>MINISTRY</b>                      |                   |                   |                     |                     |                           |                    |                     |
| Benevolence / Mercy Ministries       | -                 | 66.00             | 754.00              | 800.00              | 46.00                     | 94.25%             | 1,269.24            |
| Food Pantry Ministry                 | -                 | 250.00            | 3,000.00            | 3,000.00            | -                         | 100.00%            | 3,000.00            |

| Description                        | Actual for<br>Period | Budget for<br>Period  | Actual YTD          | Budget YTD          | Var. Actual to<br>YTD Budget | % of Annual<br>Budget | Prior Year YTD       |
|------------------------------------|----------------------|-----------------------|---------------------|---------------------|------------------------------|-----------------------|----------------------|
| Friends Life                       | -                    | 35.00                 | 425.00              | 425.00              | -                            | 100.00%               | -                    |
| Habitat for Humanity               | -                    | -                     | 4,942.33            | 5,000.00            | 57.67                        | 98.85%                | 7,950.00             |
| History and Archives               | -                    | 21.00                 | 86.20               | 250.00              | 163.80                       | 34.48%                | 84.35                |
| Nashville Rescue Mission           | 500.00               | 500.00                | 2,000.00            | 2,000.00            | -                            | 100.00%               | 2,000.00             |
| Pastoral Ministry                  | 210.23               | 209.00                | 2,403.48            | 2,500.00            | 96.52                        | 96.14%                | 2,301.73             |
| Prison Ministry Support            | -                    | 125.00                | 750.00              | 1,500.00            | 750.00                       | 50.00%                | 1,063.74             |
| Room In The Inn                    | 500.00               | 500.00                | 2,000.00            | 2,000.00            | -                            | 100.00%               | 2,000.00             |
| Siloam Clinic                      | 375.00               | 375.00                | 1,500.00            | 1,500.00            | -                            | 100.00%               | 2,000.00             |
| Senior Adults/At Home              | -                    | 84.00                 | 620.74              | 1,000.00            | 379.26                       | 62.07%                | 729.15               |
| Television Ministry                | 5,200.00             | 5,200.00              | 67,600.00           | 68,000.00           | 400.00                       | 99.41%                | 68,000.00            |
| Woodmont Day of Missions           | -                    | -                     | -                   | 300.00              | 300.00                       | 0.00%                 | -                    |
| <b>Total MINISTRY</b>              | <b>6,785.23</b>      | <b>7,365.00</b>       | <b>86,081.75</b>    | <b>88,275.00</b>    | <b>2,193.25</b>              | <b>97.52%</b>         | <b>90,398.21</b>     |
| <b>SUPPORT MINISTRY</b>            |                      |                       |                     |                     |                              |                       |                      |
| <b>ADMINISTRATION</b>              |                      |                       |                     |                     |                              |                       |                      |
| Communication                      | 540.39               | 666.00                | 4,002.82            | 8,000.00            | 3,997.18                     | 50.04%                | 5,103.97             |
| Computer/I.T.                      | 789.50               | 834.00                | 12,015.99           | 10,000.00           | (2,015.99)                   | 120.16%               | 12,311.73            |
| Credit Card Fees                   | 222.48               | 625.00                | 4,123.78            | 7,500.00            | 3,376.22                     | 54.98%                | 6,674.28             |
| Envelopes/Stewardship              | 78.05                | -                     | 556.57              | 700.00              | 143.43                       | 79.51%                | 504.45               |
| Interest and Bank Charges          | 122.57               | 125.00                | 1,528.25            | 1,500.00            | (28.25)                      | 101.88%               | 2,297.72             |
| Insurance/Property and Equipment   | 3,422.92             | 3,716.00              | 44,930.49           | 44,600.00           | (330.49)                     | 100.74%               | 42,647.50            |
| Mission House Property Tax         | -                    | 309.00                | 3,354.93            | 3,700.00            | 345.07                       | 90.67%                | 3,694.98             |
| Mission House Utilities            | 272.13               | 266.00                | 3,970.20            | 3,200.00            | (770.20)                     | 124.07%               | 4,124.96             |
| Office Equipment and Supplies      | 684.00               | 1,042.00              | 10,018.01           | 12,500.00           | 2,481.99                     | 80.14%                | 12,045.69            |
| Postage Supplies                   | 275.07               | 292.00                | 3,507.21            | 3,500.00            | (7.21)                       | 100.21%               | 4,092.33             |
| Security Team                      | -                    | 41.00                 | 600.00              | 500.00              | (100.00)                     | 120.00%               | -                    |
| Utilities                          | 8,463.07             | 8,715.00              | 124,691.55          | 130,000.00          | 5,308.45                     | 95.92%                | 125,214.44           |
| <b>Total ADMINISTRATION</b>        | <b>14,870.18</b>     | <b>16,631.00</b>      | <b>213,299.80</b>   | <b>225,700.00</b>   | <b>12,400.20</b>             | <b>94.51%</b>         | <b>218,712.05</b>    |
| <b>MAINTENANCE</b>                 |                      |                       |                     |                     |                              |                       |                      |
| Bus Maintenance and Transportation | 298.63               | 125.00                | 1,206.11            | 1,500.00            | 293.89                       | 80.41%                | 3,123.56             |
| Cleaning Supplies and Cleaners     | 1,323.30             | 1,468.00              | 17,702.83           | 17,625.00           | (77.83)                      | 100.44%               | 2,610.76             |
| Lawn Care                          | 1,125.00             | 1,417.00              | 14,050.00           | 17,000.00           | 2,950.00                     | 82.65%                | 13,500.00            |
| Maintenance Assistance             | -                    | 84.00                 | 990.00              | 1,000.00            | 10.00                        | 99.00%                | 688.00               |
| Maintenance and Repairs            | 3,399.30             | 4,182.00              | 56,181.53           | 50,175.00           | (6,006.53)                   | 111.97%               | 42,643.95            |
| Routine Maintenance                | 771.82               | 1,850.00              | 21,895.27           | 22,200.00           | 304.73                       | 98.63%                | 19,858.23            |
| <b>Total MAINTENANCE</b>           | <b>6,918.05</b>      | <b>9,126.00</b>       | <b>112,025.74</b>   | <b>109,500.00</b>   | <b>(2,525.74)</b>            | <b>102.31%</b>        | <b>82,424.50</b>     |
| <b>PERSONNEL</b>                   |                      |                       |                     |                     |                              |                       |                      |
| Professional Staff                 | 32,195.72            | 32,260.00             | 387,998.00          | 387,129.00          | (869.00)                     | 100.22%               | 353,651.94           |
| Support Staff                      | 13,816.58            | 14,298.00             | 165,980.76          | 171,565.00          | 5,584.24                     | 96.75%                | 170,157.01           |
| Paid Childcare                     | 825.13               | 1,084.00              | 9,547.46            | 13,000.00           | 3,452.54                     | 73.44%                | 8,395.23             |
| Inter-Staff Development            | -                    | 100.00                | 2,442.39            | 1,200.00            | (1,242.39)                   | 203.53%               | 1,015.21             |
| Medical & Life Insurance Benefit   | 4,074.94             | 4,891.00              | 48,164.93           | 50,673.00           | 2,508.07                     | 95.05%                | 54,770.17            |
| Retirement Benefit                 | 2,141.21             | 2,141.00              | 25,635.78           | 25,694.00           | 58.22                        | 99.77%                | 23,069.36            |
| Medicare                           | 274.58               | 282.00                | 3,338.15            | 3,379.00            | 40.85                        | 98.79%                | 3,637.41             |
| Social Security                    | 1,174.08             | 1,204.00              | 14,273.23           | 14,446.00           | 172.77                       | 98.80%                | 15,344.10            |
| Workers' Comp. and Disability      | 244.00               | 396.00                | 3,997.54            | 4,750.00            | 752.46                       | 84.16%                | 3,136.38             |
| Background Checks                  | -                    | 50.00                 | 1,142.00            | 600.00              | (542.00)                     | 190.33%               | 978.00               |
| Contingency                        | 1,080.00             | 125.00                | 1,429.32            | 1,500.00            | 70.68                        | 95.29%                | 2,711.72             |
| Sabbatical Funds                   | -                    | -                     | -                   | -                   | -                            | 0.00%                 | 5,240.60             |
| Payroll Service                    | 348.41               | 370.00                | 4,895.83            | 4,750.00            | (145.83)                     | 103.07%               | 4,895.18             |
| <b>Total PERSONNEL</b>             | <b>56,174.65</b>     | <b>57,201.00</b>      | <b>668,845.39</b>   | <b>678,686.00</b>   | <b>9,840.61</b>              | <b>98.55%</b>         | <b>647,002.31</b>    |
| <b>Total SUPPORT MINISTRY</b>      | <b>77,962.88</b>     | <b>82,958.00</b>      | <b>994,170.93</b>   | <b>1,013,886.00</b> | <b>19,715.07</b>             | <b>98.06%</b>         | <b>948,138.86</b>    |
| <b>CAPITAL FUND</b>                |                      |                       |                     |                     |                              |                       |                      |
| Capital Fund                       | 5,000.00             | 5,000.00              | 60,000.00           | 60,000.00           | -                            | 100.00%               | 60,000.00            |
| <b>Total CAPITAL FUND</b>          | <b>5,000.00</b>      | <b>5,000.00</b>       | <b>60,000.00</b>    | <b>60,000.00</b>    | <b>-</b>                     | <b>100.00%</b>        | <b>60,000.00</b>     |
| <b>Total Expenses</b>              | <b>102,703.33</b>    | <b>105,424.00</b>     | <b>1,286,900.29</b> | <b>1,309,761.00</b> | <b>22,860.71</b>             | <b>98.25%</b>         | <b>1,255,750.75</b>  |
| <b>Net Total</b>                   | <b>\$ 46,149.29</b>  | <b>\$ (15,874.00)</b> | <b>\$ 68,815.85</b> | <b>\$ -</b>         | <b>\$ 68,815.85</b>          | <b>0.00%</b>          | <b>\$ 112,018.58</b> |

**Woodmont Baptist Church**  
**Designated Fund Summary**  
**For Period ending March 31, 2024**

| Description                           | Beginning<br>Balance | Restricted<br>Revenue | Restricted<br>Expenses | Ending Balance    |
|---------------------------------------|----------------------|-----------------------|------------------------|-------------------|
| <b>Designated and Operating Funds</b> |                      |                       |                        |                   |
| <b>Designated Funds</b>               |                      |                       |                        |                   |
| <b>Foreign Missions</b>               |                      |                       |                        |                   |
| Lottie Moon                           | \$ -                 | \$ 300.00             | \$ -                   | \$ 300.00         |
| Bold Missions                         | 36,545.90            | -                     | -                      | 36,545.90         |
| Medical-Dental Fellowship             | 985.84               | -                     | -                      | 985.84            |
| <b>Total Foreign Missions</b>         | <b>37,531.74</b>     | <b>300.00</b>         | <b>-</b>               | <b>37,831.74</b>  |
| <b>Home Missions</b>                  |                      |                       |                        |                   |
| Annie Armstrong                       | -                    | 9,545.00              | -                      | 9,545.00          |
| CBF Home Missions                     | -                    | 150.00                | -                      | 150.00            |
| Disaster Relief - Reconstruction      | 475.00               | -                     | -                      | 475.00            |
| <b>Total Home Missions</b>            | <b>475.00</b>        | <b>9,695.00</b>       | <b>-</b>               | <b>10,170.00</b>  |
| <b>State Missions</b>                 |                      |                       |                        |                   |
| Local Missions                        | 2,101.27             | -                     | -                      | 2,101.27          |
| <b>Total State Missions</b>           | <b>2,101.27</b>      | <b>-</b>              | <b>-</b>               | <b>2,101.27</b>   |
| <b>Local Missions</b>                 |                      |                       |                        |                   |
| Swahili Ministry                      | 2,722.26             | -                     | -                      | 2,722.26          |
| Burro Bags                            | 4,662.83             | -                     | -                      | 4,662.83          |
| <b>Total Local Missions</b>           | <b>7,385.09</b>      | <b>-</b>              | <b>-</b>               | <b>7,385.09</b>   |
| <b>WBC Ministries</b>                 |                      |                       |                        |                   |
| Food Pantry                           | 52,494.27            | 1,291.00              | 498.45                 | 53,286.82         |
| Dominica Mission Trip                 | 1,050.00             | -                     | -                      | 1,050.00          |
| Miscellaneous Designated              | 70.00                | -                     | -                      | 70.00             |
| Jim Kearley Fund for Children's Edu   | 68,024.72            | -                     | -                      | 68,024.72         |
| Sue Neely Endowment                   | 7,872.22             | -                     | 750.00                 | 7,122.22          |
| Youth Ministry - Designated           | 4,887.85             | 1,000.00              | 475.00                 | 5,412.85          |
| Children's Ministry                   | 2,306.89             | -                     | 1,233.00               | 1,073.89          |
| Preschool Ministry                    | 129.61               | -                     | -                      | 129.61            |
| At Home Ministry                      | 11,612.48            | -                     | -                      | 11,612.48         |
| Music Department                      | 4,013.65             | -                     | -                      | 4,013.65          |
| TV and Sound Equipment                | 25,681.22            | -                     | 162.78                 | 25,518.44         |
| Refurbishing MS Residence             | 95.06                | -                     | -                      | 95.06             |
| Operating Reserve                     | 235,358.24           | -                     | -                      | 235,358.24        |
| Operation Christmas Child             | 1,192.91             | -                     | -                      | 1,192.91          |
| Benevolence Fund                      | 5,414.49             | -                     | -                      | 5,414.49          |
| College Room & Board Fund             | (1,456.00)           | 2,000.00              | -                      | 544.00            |
| Prison Ministry                       | 1,033.09             | -                     | -                      | 1,033.09          |
| <b>Total WBC Ministries</b>           | <b>419,780.70</b>    | <b>4,291.00</b>       | <b>3,119.23</b>        | <b>420,952.47</b> |

| Description                                 | Beginning Balance      | Restricted Revenue  | Restricted Expenses | Ending Balance         |
|---------------------------------------------|------------------------|---------------------|---------------------|------------------------|
| <b>Total Designated Funds</b>               | <b>467,273.80</b>      | <b>14,286.00</b>    | <b>3,119.23</b>     | <b>478,440.57</b>      |
| <b>Operating Funds</b>                      |                        |                     |                     |                        |
| Library Fund/Media Center                   | 3,889.39               | -                   | -                   | 3,889.39               |
| WMU of Woodmont                             | 3,535.42               | -                   | -                   | 3,535.42               |
| Room In The Inn                             | 3,604.05               | -                   | -                   | 3,604.05               |
| Senior Fellowship SundaySchoolClass         | 298.00                 | -                   | -                   | 298.00                 |
| Koinonia Class                              | 250.00                 | -                   | -                   | 250.00                 |
| Weekday Preschool                           | 454,914.38             | 60,108.50           | 73,070.17           | 441,952.71             |
| Celebrate Recovery Fund                     | 6,812.13               | -                   | 139.46              | 6,672.67               |
| Financial Peace Class                       | 63.08                  | -                   | -                   | 63.08                  |
| Capital Fund                                | 425,539.41             | 5,000.00            | 19,166.00           | 411,373.41             |
| Church Planting Fund                        | 4,380.00               | -                   | -                   | 4,380.00               |
| Woodmont Baptist 2100 Foundation            | 15,925.36              | -                   | -                   | 15,925.36              |
| Prepare the Way Campaign                    | 117,437.00             | -                   | -                   | 117,437.00             |
| <b>Total Operating Funds</b>                | <b>1,036,648.22</b>    | <b>65,108.50</b>    | <b>92,375.63</b>    | <b>1,009,381.09</b>    |
| <b>Total Designated and Operating Funds</b> | <b>\$ 1,503,922.02</b> | <b>\$ 79,394.50</b> | <b>\$ 95,494.86</b> | <b>\$ 1,487,821.66</b> |

# Woodmont Baptist Weekday Preschool

## Balance Sheet Summary

As of March 31, 2024

|                                     | TOTAL               |
|-------------------------------------|---------------------|
| <b>ASSETS</b>                       |                     |
| Current Assets                      |                     |
| Bank Accounts                       | 441,952.71          |
| Accounts Receivable                 | -569.27             |
| Other Current Assets                | 5,000.00            |
| <b>Total Current Assets</b>         | <b>\$446,383.44</b> |
| <b>TOTAL ASSETS</b>                 | <b>\$446,383.44</b> |
| <b>LIABILITIES AND EQUITY</b>       |                     |
| Liabilities                         |                     |
| Current Liabilities                 |                     |
| Accounts Payable                    | 408.53              |
| Credit Cards                        | 1,089.98            |
| Other Current Liabilities           | 0.00                |
| <b>Total Current Liabilities</b>    | <b>\$1,498.51</b>   |
| <b>Total Liabilities</b>            | <b>\$1,498.51</b>   |
| Equity                              | 444,884.93          |
| <b>TOTAL LIABILITIES AND EQUITY</b> | <b>\$446,383.44</b> |



# Woodmont Baptist Weekday Preschool

## Profit and Loss

March 2024

|                                    | TOTAL               |
|------------------------------------|---------------------|
| Income                             |                     |
| Film Processing/Class Fees         | 3,596.00            |
| Tuition Income                     |                     |
| 2023-2024 Tuition                  | 55,063.50           |
| 2024-2025 Tuition                  | 1,249.00            |
| Wait List Fee                      | 200.00              |
| <b>Total Tuition Income</b>        | <b>56,512.50</b>    |
| <b>Total Income</b>                | <b>\$60,108.50</b>  |
| GROSS PROFIT                       | <b>\$60,108.50</b>  |
| Expenses                           |                     |
| classroom expense                  | 2,504.99            |
| Classroom Supplies                 | 450.04              |
| <b>Total classroom expense</b>     | <b>2,955.03</b>     |
| Cleaning Services                  | 2,687.29            |
| Copies                             | 156.20              |
| Food                               |                     |
| Milk                               | 18.45               |
| Snacks                             | 19.98               |
| <b>Total Food</b>                  | <b>38.43</b>        |
| Fund Raising Expense               |                     |
| Spring Event                       | 89.62               |
| <b>Total Fund Raising Expense</b>  | <b>89.62</b>        |
| Misc Expense                       | 288.06              |
| Music program expense              | 288.22              |
| Music Teacher                      | 649.00              |
| <b>Total Music program expense</b> | <b>937.22</b>       |
| office expense                     | 65.55               |
| Payroll                            |                     |
| Hourly                             | 52,713.91           |
| Taxes                              | 4,338.35            |
| <b>Total Payroll</b>               | <b>57,052.26</b>    |
| Playscape                          | 1,040.78            |
| Reimbursement                      | 18.85               |
| Security                           | 4,572.74            |
| <b>Total Expenses</b>              | <b>\$69,902.03</b>  |
| NET OPERATING INCOME               | <b>\$ -9,793.53</b> |
| NET INCOME                         | <b>\$ -9,793.53</b> |

# Woodmont Baptist Weekday Preschool

## Profit and Loss YTD Comparison

March 2024

|                                  | TOTAL              |                          |                    |                      |
|----------------------------------|--------------------|--------------------------|--------------------|----------------------|
|                                  | MAR 2024           | AUG 2023 - FEB 2024 (PP) | MAR 2023 (PY)      | CHANGE               |
| <b>Income</b>                    |                    |                          |                    |                      |
| Capital Campaign                 |                    | 22,539.56                | 120.00             | -120.00              |
| Childcare                        |                    | 33.00                    |                    |                      |
| Donations                        |                    |                          |                    |                      |
| Security Fund                    |                    | -3,814.30                |                    |                      |
| <b>Total Donations</b>           |                    | <b>-3,814.30</b>         |                    |                      |
| Film Processing/Class Fees       | 3,596.00           | -825.77                  |                    | 3,596.00             |
| Fund Raising Income              |                    |                          |                    |                      |
| Kroger Cards                     |                    | 409.50                   | 215.92             | -215.92              |
| Silent Auction                   |                    |                          | 7,990.00           | -7,990.00            |
| Spoiled Rotten Photography       |                    | 145.80                   |                    |                      |
| Yard Sale                        |                    | 170.85                   |                    |                      |
| <b>Total Fund Raising Income</b> |                    | <b>726.15</b>            | <b>8,205.92</b>    | <b>-8,205.92</b>     |
| <b>Misc Income</b>               |                    |                          |                    |                      |
| Grant                            |                    | 80,445.22                |                    |                      |
| Operation Christmas Child        |                    | -30.00                   |                    |                      |
| <b>Total Misc Income</b>         |                    | <b>80,415.22</b>         |                    |                      |
| reimbursement                    |                    | 993.77                   | 19.44              | -19.44               |
| Services                         |                    | 1,111.79                 |                    |                      |
| <b>Tuition Income</b>            |                    |                          |                    |                      |
| 2022-23 Tuition Income           |                    |                          | 55,329.75          | -55,329.75           |
| 2023-2024 Regis Fees             |                    |                          | 115.00             | -115.00              |
| 2023-2024 Tuition                | 55,063.50          | 399,472.43               | 181.56             | 54,881.94            |
| 2024-2025 Tuition                | 1,249.00           |                          |                    | 1,249.00             |
| 2024-25 Regis Fee                |                    | 8,105.00                 |                    |                      |
| Summer Regis Fees                |                    |                          | 2,440.00           | -2,440.00            |
| Summer Tuition                   |                    |                          | 9,240.00           | -9,240.00            |
| Wait List Fee                    | 200.00             |                          |                    | 200.00               |
| <b>Total Tuition Income</b>      | <b>56,512.50</b>   | <b>407,577.43</b>        | <b>67,306.31</b>   | <b>-10,793.81</b>    |
| Unapplied Cash Payment Income    |                    | 287.64                   |                    |                      |
| <b>Total Income</b>              | <b>\$60,108.50</b> | <b>\$509,044.49</b>      | <b>\$75,651.67</b> | <b>\$ -15,543.17</b> |
| <b>GROSS PROFIT</b>              | <b>\$60,108.50</b> | <b>\$509,044.49</b>      | <b>\$75,651.67</b> | <b>\$ -15,543.17</b> |
| <b>Expenses</b>                  |                    |                          |                    |                      |
| classroom expense                | 2,504.99           | 5,127.67                 | 387.82             | 2,117.17             |
| Christmas Gifts                  |                    | 392.25                   |                    |                      |
| Classroom Supplies               | 450.04             | 5,161.24                 | 698.32             | -248.28              |
| medical/first aid                |                    | 2,495.74                 |                    |                      |
| Teacher Inservice                |                    | 920.44                   |                    |                      |
| <b>Total classroom expense</b>   | <b>2,955.03</b>    | <b>14,097.34</b>         | <b>1,086.14</b>    | <b>1,868.89</b>      |
| classroom maintenance            |                    | 24.00                    |                    |                      |

# Woodmont Baptist Weekday Preschool

## Profit and Loss YTD Comparison

March 2024

|                                    | TOTAL            |                          |                  |                  |
|------------------------------------|------------------|--------------------------|------------------|------------------|
|                                    | MAR 2024         | AUG 2023 - FEB 2024 (PP) | MAR 2023 (PY)    | CHANGE           |
| Cleaning Services                  | 2,687.29         | 20,314.28                | 4,363.88         | -1,676.59        |
| Cleaning Supplies                  |                  | 1,096.43                 |                  |                  |
| Conferences/Seminars               |                  | 11,941.00                |                  |                  |
| Copies                             | 156.20           | 1,023.67                 | 146.94           | 9.26             |
| Event                              |                  |                          |                  |                  |
| Bible Ceremony                     |                  |                          | 299.75           | -299.75          |
| Donuts w/Dad                       |                  | 204.14                   |                  |                  |
| Pajama Day                         |                  | 119.70                   |                  |                  |
| <b>Total Event</b>                 |                  | <b>323.84</b>            | <b>299.75</b>    | <b>-299.75</b>   |
| Film Processing                    |                  | -1,252.74                | -50.00           | 50.00            |
| Food                               |                  | 57.16                    |                  |                  |
| Milk                               | 18.45            | 130.44                   | 15.96            | 2.49             |
| Snacks                             | 19.98            | 2,104.26                 | 277.08           | -257.10          |
| Teacher Lunch                      |                  | 252.09                   |                  |                  |
| <b>Total Food</b>                  | <b>38.43</b>     | <b>2,543.95</b>          | <b>293.04</b>    | <b>-254.61</b>   |
| Fund Raising Expense               |                  |                          |                  |                  |
| Capital Campaign                   |                  | -167.00                  | 7,300.00         | -7,300.00        |
| Spring Event                       | 89.62            | 287.17                   |                  | 89.62            |
| <b>Total Fund Raising Expense</b>  | <b>89.62</b>     | <b>120.17</b>            | <b>7,300.00</b>  | <b>-7,210.38</b> |
| Gifts Given                        |                  |                          |                  |                  |
| Staff Christmas Gifts              |                  | 750.00                   |                  |                  |
| <b>Total Gifts Given</b>           |                  | <b>750.00</b>            |                  |                  |
| Misc Expense                       | 288.06           | 3,476.76                 | 164.36           | 123.70           |
| Grant Expense                      |                  | 1,240.85                 |                  |                  |
| Tuition Express                    |                  | 5,280.37                 | 588.82           | -588.82          |
| <b>Total Misc Expense</b>          | <b>288.06</b>    | <b>9,997.98</b>          | <b>753.18</b>    | <b>-465.12</b>   |
| Music program expense              | 288.22           | 652.67                   | 64.00            | 224.22           |
| Music Teacher                      | 649.00           | 4,997.00                 | 780.00           | -131.00          |
| <b>Total Music program expense</b> | <b>937.22</b>    | <b>5,649.67</b>          | <b>844.00</b>    | <b>93.22</b>     |
| office expense                     | 65.55            | 988.60                   | 60.09            | 5.46             |
| Office Supplies                    |                  | 591.08                   | 63.00            | -63.00           |
| <b>Total office expense</b>        | <b>65.55</b>     | <b>1,579.68</b>          | <b>123.09</b>    | <b>-57.54</b>    |
| Payroll                            |                  |                          |                  |                  |
| Bonus                              |                  | 49,000.00                |                  |                  |
| Hourly                             | 52,713.91        | 374,249.99               | 52,201.67        | 512.24           |
| Taxes                              | 4,338.35         | 34,833.46                | 4,296.19         | 42.16            |
| <b>Total Payroll</b>               | <b>57,052.26</b> | <b>458,083.45</b>        | <b>56,497.86</b> | <b>554.40</b>    |
| Playground Maintenance             |                  | 227.48                   |                  |                  |
| Playscape                          | 1,040.78         | 450.00                   |                  | 1,040.78         |
| Postage                            |                  | 280.09                   |                  |                  |

# Woodmont Baptist Weekday Preschool

## Profit and Loss YTD Comparison

March 2024

|                           | TOTAL               |                          |                    |                      |
|---------------------------|---------------------|--------------------------|--------------------|----------------------|
|                           | MAR 2024            | AUG 2023 - FEB 2024 (PP) | MAR 2023 (PY)      | CHANGE               |
| Reimbursement             | 18.85               | 280.32                   |                    | 18.85                |
| Security                  | 4,572.74            | 28,240.69                | 199.69             | 4,373.05             |
| Utilities                 |                     | 1,550.00                 | 250.00             | -250.00              |
| Telephone                 |                     | 250.00                   | 50.00              | -50.00               |
| <b>Total Utilities</b>    |                     | <b>1,800.00</b>          | <b>300.00</b>      | <b>-300.00</b>       |
| <b>Total Expenses</b>     | <b>\$69,902.03</b>  | <b>\$557,571.30</b>      | <b>\$72,157.57</b> | <b>\$ -2,255.54</b>  |
| NET OPERATING INCOME      | <b>\$ -9,793.53</b> | <b>\$ -48,526.81</b>     | <b>\$3,494.10</b>  | <b>\$ -13,287.63</b> |
| Other Income              |                     |                          |                    |                      |
| Interest Earned           |                     | 9,881.86                 | 27.69              | -27.69               |
| <b>Total Other Income</b> | <b>\$0.00</b>       | <b>\$9,881.86</b>        | <b>\$27.69</b>     | <b>\$ -27.69</b>     |
| NET OTHER INCOME          | <b>\$0.00</b>       | <b>\$9,881.86</b>        | <b>\$27.69</b>     | <b>\$ -27.69</b>     |
| <b>NET INCOME</b>         | <b>\$ -9,793.53</b> | <b>\$ -38,644.95</b>     | <b>\$3,521.79</b>  | <b>\$ -13,315.32</b> |

**WOODMONT BAPTIST CHURCH  
NET CASH FLOW ANALYSIS  
FOR YEARS 2014-2023**

**RECEIPT ANALYSIS**

|        | 2014/2015       | 2015/2016       | 2016/2017       | 2017/2018       | 2018/2019       | 2019/2020       | 2020/2021       | 2021/2022       | 2022/2023       | 2023/2024       |
|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| APR    | \$ 74,809.80    | \$ 67,773.34    | \$ 76,019.38    | \$ 75,485.34    | \$ 99,677.00    | \$ 83,437.29    | \$ 82,073.49    | \$ 91,804.37    | \$ 92,850.05    | \$ 90,976.46    |
| MAY    | 80,633.18       | 101,336.24      | 85,448.09       | 76,951.75       | 98,051.00       | 78,060.05       | 100,022.22      | 102,623.48      | 92,870.00       | 80,031.34       |
| JUNE   | 99,548.25       | 76,805.57       | 85,807.33       | 117,492.38      | 78,440.50       | 96,925.38       | 85,272.70       | 102,117.90      | 78,292.93       | 84,692.31       |
| JULY   | 90,410.52       | 75,145.69       | 101,792.79      | 105,752.87      | 111,373.54      | 106,433.24      | 84,784.72       | 78,564.75       | 84,444.23       | 114,085.78      |
| AUG    | 95,480.12       | 112,235.05      | 126,253.50      | 81,382.92       | 81,659.32       | 85,751.10       | 127,766.62      | 96,062.01       | 71,652.22       | 91,944.13       |
| SEPT   | 71,234.58       | 82,072.11       | 68,815.70       | 72,480.75       | 118,892.11      | 111,895.10      | 75,081.55       | 88,571.37       | 91,274.60       | 85,841.25       |
| OCT    | 89,825.83       | 76,845.66       | 110,071.81      | 105,126.26      | 89,959.76       | 133,084.15      | 105,006.95      | 97,903.62       | 104,388.19      | 89,237.68       |
| NOV    | 93,159.83       | 105,300.95      | 88,531.00       | 76,725.60       | 103,879.02      | 122,534.69      | 107,129.83      | 111,522.69      | 136,558.77      | 71,749.57       |
| DEC    | 218,615.94      | 251,191.90      | 168,410.27      | 221,860.45      | 208,941.15      | 229,978.35      | 204,208.37      | 243,347.84      | 264,556.78      | 288,088.57      |
| JAN    | 65,250.03       | 84,436.92       | 117,566.91      | 74,885.20       | 85,533.59       | 81,957.46       | 115,375.78      | 72,281.11       | 89,171.27       | 81,971.00       |
| FEB    | 175,618.69      | 73,294.52       | 98,367.65       | 163,734.83      | 94,161.16       | 101,090.53      | 82,381.28       | 100,988.16      | 135,373.24      | 91,927.22       |
| MAR    | 103,868.16      | 111,112.05      | 117,131.00      | 119,060.64      | 132,613.55      | 118,994.27      | 93,748.92       | 129,249.41      | 119,833.42      | 147,307.53      |
| Total: | \$ 1,258,454.93 | \$ 1,217,550.00 | \$ 1,244,215.43 | \$ 1,290,938.99 | \$ 1,303,181.70 | \$ 1,350,141.61 | \$ 1,262,852.43 | \$ 1,315,036.71 | \$ 1,361,265.70 | \$ 1,317,852.84 |

**DISBURSEMENT ANALYSIS**

|        | 2014/2015       | 2015/2016       | 2016/2017       | 2017/2018       | 2018/2019       | 2019/2020       | 2020/2021       | 2021/2022       | 2022/2023       | 2023/2024       |
|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| APR    | \$ 115,916.16   | \$ 107,576.27   | \$ 119,082.18   | \$ 102,534.97   | \$ 95,415.54    | \$ 100,959.67   | \$ 50,397.75    | \$ 105,682.97   | \$ 106,795.57   | \$ 101,537.61   |
| MAY    | 97,688.81       | 89,048.66       | 95,072.90       | 131,868.49      | 111,683.13      | 119,727.02      | 46,591.86       | 100,659.26      | 91,238.20       | 111,761.23      |
| JUNE   | 100,610.30      | 108,106.72      | 99,402.66       | 88,637.70       | 97,811.10       | 93,747.00       | 106,679.23      | 99,828.67       | 104,142.08      | 103,661.14      |
| JULY   | 107,894.32      | 134,595.84      | 117,903.46      | 109,271.25      | 115,179.29      | 115,000.63      | 104,931.29      | 106,287.81      | 118,814.30      | 117,713.80      |
| AUG    | 99,071.61       | 102,064.92      | 101,515.51      | 98,574.50       | 110,749.78      | 87,245.94       | 101,844.20      | 99,118.79       | 119,773.64      | 111,588.63      |
| SEPT   | 83,710.63       | 101,889.42      | 98,087.16       | 105,757.39      | 103,986.88      | 97,210.14       | 97,176.65       | 107,843.13      | 111,515.20      | 101,485.06      |
| OCT    | 98,674.56       | 102,167.61      | 105,367.98      | 89,364.85       | 119,381.52      | 103,562.21      | 100,453.25      | 104,255.26      | 91,303.00       | 113,127.91      |
| NOV    | 85,197.11       | 100,151.49      | 100,290.26      | 102,793.55      | 106,354.41      | 111,297.74      | 93,698.28       | 103,367.84      | 101,150.33      | 107,993.09      |
| DEC    | 94,332.48       | 103,492.38      | 93,512.27       | 102,092.31      | 114,290.90      | 86,416.51       | 103,666.68      | 100,314.25      | 95,726.57       | 95,696.80       |
| JAN    | 94,822.10       | 99,407.41       | 99,507.07       | 103,200.38      | 103,708.03      | 122,273.49      | 102,143.02      | 106,685.99      | 103,419.51      | 108,961.02      |
| FEB    | 91,661.09       | 91,048.60       | 90,663.87       | 97,790.91       | 99,742.53       | 104,780.27      | 97,233.55       | 100,745.78      | 103,490.17      | 108,220.67      |
| MAR    | 110,083.48      | 111,664.05      | 104,705.18      | 103,369.25      | 104,375.79      | 105,645.94      | 101,288.19      | 118,792.17      | 106,541.18      | 102,033.33      |
| Total: | \$ 1,179,662.65 | \$ 1,251,213.37 | \$ 1,225,110.50 | \$ 1,235,255.55 | \$ 1,282,678.90 | \$ 1,247,866.56 | \$ 1,106,103.95 | \$ 1,253,581.92 | \$ 1,253,909.75 | \$ 1,283,780.29 |

**RECEIPT OVER (UNDER) EXPENDITURES**

|        | 2014/2015      | 2015/2016      | 2016/2017      | 2017/2018      | 2018/2019    | 2019/2020      | 2020/2021     | 2021/2022      | 2022/2023      | 2023/2024      |
|--------|----------------|----------------|----------------|----------------|--------------|----------------|---------------|----------------|----------------|----------------|
| APR    | \$ (41,106.36) | \$ (39,802.93) | \$ (43,062.80) | \$ (27,049.63) | \$ 4,261.46  | \$ (17,522.38) | \$ 31,675.74  | \$ (13,878.60) | \$ (13,945.52) | \$ (10,561.15) |
| MAY    | (17,055.63)    | 12,287.58      | (9,624.81)     | (54,916.74)    | (13,632.13)  | (41,666.97)    | 53,430.36     | 1,964.22       | 1,631.80       | (31,729.89)    |
| JUNE   | (1,062.05)     | (31,301.15)    | (13,595.33)    | 28,854.68      | (19,370.60)  | 3,178.38       | (21,406.53)   | 2,289.23       | (25,849.15)    | (18,968.83)    |
| JULY   | (17,483.80)    | (59,450.15)    | (16,110.67)    | (3,518.38)     | (3,805.75)   | (8,567.39)     | (20,146.57)   | (27,723.06)    | (34,370.07)    | (3,628.02)     |
| AUG    | (3,591.49)     | 10,170.13      | 24,737.99      | (17,191.58)    | (29,090.46)  | (1,494.84)     | 25,922.42     | (3,056.78)     | (48,121.42)    | (19,644.50)    |
| SEPT   | (12,476.05)    | (19,817.31)    | (29,271.46)    | (33,276.64)    | 14,905.23    | 14,684.96      | (22,095.10)   | (19,271.76)    | (20,240.60)    | (15,643.81)    |
| OCT    | (8,848.73)     | (25,321.95)    | 4,703.83       | 15,761.41      | (29,421.76)  | 29,521.94      | 4,553.70      | (6,351.64)     | 13,085.19      | (23,890.23)    |
| NOV    | 7,962.72       | 5,149.46       | (11,759.26)    | (26,067.95)    | (2,475.39)   | 11,236.95      | 13,431.55     | 8,154.85       | 35,408.44      | (36,243.52)    |
| DEC    | 124,283.46     | 147,699.52     | 74,898.00      | 119,768.14     | 94,650.25    | 143,561.84     | 100,541.69    | 143,033.59     | 168,830.21     | 192,391.77     |
| JAN    | (29,572.07)    | (14,970.49)    | 18,059.84      | (28,315.18)    | (18,174.44)  | (40,316.03)    | 13,232.76     | (34,404.88)    | (14,248.24)    | (26,990.02)    |
| FEB    | 83,957.60      | (17,754.08)    | 7,703.78       | 65,943.92      | (5,581.37)   | (3,689.74)     | (14,852.27)   | 242.38         | 31,883.07      | (16,293.45)    |
| MAR    | (6,215.32)     | (552.00)       | 12,425.82      | 15,691.39      | 28,237.76    | 13,348.33      | (7,539.27)    | 10,457.24      | 13,292.24      | 45,274.20      |
| Total: | \$ 78,792.28   | \$ (33,663.37) | \$ 19,104.93   | \$ 55,683.44   | \$ 20,502.80 | \$ 102,275.05  | \$ 156,748.48 | \$ 61,454.79   | \$ 107,355.95  | \$ 34,072.55   |